

Lafayette General Health

ANNUAL REPORT 2013

Leading with Purpose.
Serving with Passion.



A LETTER FROM OUR PRESIDENT AND CEO



Being true to our mission "To Restore, Maintain and Improve Health" is serious business at Lafayette General. To the point, it has taken the focus from primarily delivering acute care to proactively keeping populations healthy. We have tackled that ambitious goal, most effectively, by establishing relationships with hospitals that were previously under stress to stay afloat. In fact, it was the notable acquisition

of newly named University Hospital & Clinics (UHC) that made our previous networking efforts official with the formation of a health system, Lafayette General Health (LGH).

University Hospital & Clinics (formerly University Medical Center when it was run by the State of Louisiana) was the only major teaching hospital in Lafayette when it opened in 1982. After LGH took over management of UHC from the State of Louisiana, the residency program was expanded to Lafayette General Medical Center on July 1, 2013. These two hospitals share in a synergistic relationship, where residents based out of LSU's New Orleans and Baton Rouge campuses rotate throughout each of these hospitals.

Including UHC, LGH owns or manages five facilities; Our flagship, Lafayette General Medical Center, as well as Lafayette General Surgical Hospital, St. Martin Hospital and Abram Kaplan Memorial

Hospitals are much like people; they have a personal side and a business side. The personal is reflected through the compassionate care we provide to patients. The business keeps operations running smoothly and productively.

Hospital. We enjoy clinical affiliations with: Opelousas General Health System, Abbeville General Hospital, American Legion Hospital in Crowley, Savoy Medical Center in Mamou, Franklin Foundation Hospital and, just days after our fiscal year ended, Bunkie General Hospital.

These smaller, rural hospitals have especially benefitted from being affiliated with LGH, Acadiana's largest health system. They are now in a better position to share information, increase purchasing power, consolidate services and cut costs. Electronic medical records and physician recruitment are two other vital components of our support to affiliates. And, in areas where specialists are seldom seen, LGH has leveraged our physician relationships to make those services accessible.

More importantly, affiliate hospitals have someone to turn to for aligning clinical protocols and analyzing best practices. Our partnerships give patients more top treatment options, all while staying home in Acadiana.

By integrating our services, Lafayette General Health is reaching more patients, reducing the variation in the way care is delivered and improving patient outcomes. We are also training tomorrow's doctors, today.

David L. Callecod, FACHE

MEDICAL EDUCATION

2013 GRADUATE MEDICAL EDUCATION SLOTS AT LAFAYETTE GENERAL HEALTH

UHC	JUNE	JULY	AUG	SEPT
Cardiology*	1.00	1.00	1.00	1.00
Family Medicine	23.08	15.66	16.10	16.21
Gastroenterology (GI)*	0.00	0.00	0.00	0.00
Geriatrics*	2.00	1.00	0.00	0.00
Internal Medicine	26.00	20.78	20.87	20.49
Obstetrics	3.00	3.04	3.16	3.54
Ophthalmology	3.00	5.00	5.00	5.00
Orthopedics	0.00	0.93	1.00	0.90
Otolaryngology (ENT)	3.50	3.42	3.80	3.83
Retina*	0.00	1.00	1.00	1.00
General Surgery	5.08	7.00	7.00	7.00
Urogynecology*	0.04	0.12	0.09	0.10
Monthly FTE equivalent	66.71	58.94	59.00	59.06

June total is prorated based on totals from period of management by Lafayette General Health, June 24-30 (actual would be 15.57)

* Fellowship (UHC GI fellow will not start until Spring/Summer 2014. There is no Geriatrics fellow for the 2013-2014 academic year.)

LGMC	JULY	AUG	SEPT
Anesthesiology	0.00	1.00	0.00
Family Medicine	7.66	7.90	7.42
Internal Medicine	7.23	7.12	7.14
Obstetrics	1.94	1.84	1.86
Orthopedics	1.07	1.00	1.10
Otolaryngology (ENT)	0.58	1.20	1.17
General Surgery	2.00	2.00	2.00
Monthly FTE equivalent	20.48	22.07	20.69

Lafayette General Health (LGH) is affiliated with LSU School of Medicine's Graduate Medical Education (GME) residency programs at Lafayette General Medical Center (LGMC) and University Hospital & Clinics (UHC), Lafayette's only two major teaching hospitals. The GME residents are medical school graduates who train for additional years to meet advanced standards to practice medicine. This teaching program offers structured educational experiences designed for an intern, resident and/or fellow that adheres to requirements of a particular specialty.

On any given day, there are close to 60 permanent residents at UHC, with an additional 20 or so who rotate through LGMC from anywhere between four to 12 weeks. The residents span a wide range of service lines, including Family Medicine, Internal Medicine, Otolaryngology (Ear, Nose & Throat), Ophthalmology, General Surgery, Obstetrics, Anesthesiology and Orthopedics.

Some studies have shown that teaching hospitals have better clinical outcomes than non-teaching hospitals.



James Falterman, Jr., M.D.
Graduate Medical Education
Designated Institutional Officer

"Known for their role in educating medical students and residents, physicians and staff at teaching hospitals provide a full range of patient-care services, including intensive, and specialized services at the cutting edge of medical innovation, and extend a vital safety net to millions of the nation's most vulnerable patients by providing care regardless of one's ability to pay."

Association of American
Medical Colleges

LAFAYETTE GENERAL HEALTH

What began as a community healthcare facility has grown into a thriving network that consistently delivers excellent care and outcomes for our community. We are Lafayette General Health (LGH), and we've developed into a regional healthcare leader with a widely recognized reputation for saving lives, innovating change, bringing the latest technology to Acadiana and providing excellent medical care.

GROWING Our flagship hospital, Lafayette General Medical Center, has been in operation since 1911 and is a 501(c)(3) not-for-profit corporation that does not pay out any revenue to shareholders as for-profits do.

TREATING Lafayette General Medical Doctors (LGMD) is a physician group consisting of 38 physicians (as of September 2013). LGMD directly operates and manages several medical practices including: Cardiology, Family Medicine, Hospitalists, Internal Medicine, Medical Oncology and Hematology, Neurosurgery, Orthopedics and Otolaryngology.

TEACHING Education is a fundamental value of Lafayette General Health. Both Lafayette General Medical Center and University Hospital & Clinics are major teaching hospitals—providing graduate medical education across many disciplines.

THRIVING In 2013, Lafayette General Health saw over 375,000 patient encounters, while the health system offered a charitable allowance in excess of \$100 million. Our property and assets total nearly \$400 million, employing approximately 3,000 staff.



Lafayette General Health



- Lafayette General Medical Center Lafayette
- University Hospital & Clinics Lafayette
- Lafayette General Surgical Hospital Lafayette
- St. Martin Hospital Breaux Bridge
- Abrom Kaplan Memorial Hospital Kaplan
- Abbeville General Hospital Abbeville
- American Legion Hospital Crowley
- Bunkie General Hospital Bunkie
- Franklin Foundation Hospital Franklin
- Opelousas General Health System Opelousas
- Savoy Medical Center Mamou
- Own / Manage
- Clinical Affiliate

LGH has nearly \$400 million in property and equipment assets, consisting of the following:

Land and Land Improvements	9,932,000
Buildings and Fixed Equipment	259,291,000
Major Movable Equipment	101,830,000
Total	\$371,053,000
Construction in Progress	28,655,000

LAFAYETTE GENERAL HEALTH MANAGES

- Cancer Center of Acadiana
- CyberKnife Center Louisiana
- Lafayette Behavioral Health Unit
- Lafayette General Imaging
- Lafayette General Endoscopy Center
- Family Health Plaza (River Ranch)
- Family Health Plaza South (Sugar Mill Pond)
- Lafayette General Telemedicine Clinic
- Lafayette General Wellness at the Townhouse
- Delta Financial Services
- Advanced Medical Supplies and Services

The power of the system lies in the resources available to assist one another.

LAFAYETTE GENERAL MEDICAL CENTER

Lafayette General Medical Center (LGMC) staffs a total of 377 beds and remains the largest full-service acute care medical center in Acadiana. LGMC operates the busiest emergency department in Acadiana, and handles the highest level of trauma in the region. In an effort to meet the needs of the community, LGMC boasts a Center of Excellence in Minimally Invasive Gynecology, a Center of Excellence in Neuroscience, an Accredited Cancer Center, an accredited Metabolic and Bariatric Surgery program and an Advanced Certified Primary Stroke Center.

GROWTH

Construction began on the \$52.5 million Emergency Department and Operating Room expansion and renovation project. The expansion will increase Emergency Department (ED) bed capacity from 31 beds to 45, and two new trauma rooms will be added. A new trauma elevator will add direct access from the emergency helipad landing area to the ED, ICU and surgery areas below. This will make LGMC the only facility with such direct access, helping to conserve precious, life-saving time in helicopter transports and other emergencies. The new surgery area will have 13 state-of-the-art operating rooms, in addition to three existing OB-GYN surgical suites in LGMC's Pavilion for women and children. Construction and renovation is expected to last all of fiscal year 2014, as well.

In non-construction news, LGMC launched a Certified Nursing Aide school to help prepare nursing students for Louisiana certification.

FOR OCTOBER 2012 – SEPTEMBER 2013

Inpatient Admissions	16,673
Average Daily Census	231.7
ER Visits	65,029
Operating Room Cases	6,446
Deliveries	2,059
Consolidated FTE's	1,811
Net Revenue	\$302,058,000



Patrick W. Gandy, Jr.
LGMC CEO



Juan Perez-Ruiz, M.D.
LGMC Chief of Staff

“Our employees have united in our Journey to Excellence to create an atmosphere like no other. We talk about purpose, worthwhile work and making a difference in people’s lives, and we deliver exceptional care and an award-winning patient experience, which really does set us apart.”

— PATRICK W. GANDY, JR.

Lafayette General Medical Center
1214 Coolidge Street
Lafayette, LA 70503
(337) 289-7991
LafayetteGeneral.com



19.1%

Increase in ER visits over the past two fiscal years. LGMC's ER has become one of the five busiest in Louisiana.

18.5%

Increase in admissions over the past two fiscal years. This can be directly attributed to LGMC's nationally recognized inpatient satisfaction scores.

11.7%

Increase in deliveries at LGMC from the previous year. Births in Lafayette Parish rose approximately 4% over the same time period.

LAFAYETTE GENERAL SURGICAL HOSPITAL

Lafayette General Surgical Hospital (LGSH) is a 10-bed, short-stay hospital and medical office complex. It is part of a joint venture between Lafayette General Medical Center and local physicians. Offering a variety of specialized services and programs, the hospital proudly ranks in the 99th percentile in both employee and patient satisfaction surveys nationally.

GROWTH

LGSH has experienced tremendous growth over the last several years and saw its highest volume ever in the 2013 fiscal year. Many factors have contributed to the facility's increase, but none as important as additional physicians bringing their surgical cases to LGSH. Orthopedic cases grew by 140 percent due, in part, to Drs. Schutte, Yerger and Kennedy adding many surgeries. Dr. Durel (ENT) and Dr. Foreman (Glaucoma) also contributed heavily to the bulk of new business. Two new Ophthalmologists joined LGSH at the end of the fiscal year, as Dr. Ledoux welcomed Mary Summers, M.D.; and Dr. Bourgeois welcomed Maria Bidros, M.D. As always, LGSH relied heavily on its loyal physicians continuing to solidify its foundation.

PHYSICIAN OWNERS

- Robert Blem, M.D.
- Richard J. Bourgeois, M.D.
- Bradley J. Chastant, M.D.
- Jason J. Durel, M.D. (as of 12/13/13)
- Dennis J. Eschete, Jr., M.D.
- Philip Gachassin, M.D.
- Jeffrey J. Joseph, M.D.
- Jonathan Joseph, M.D.
- Adam Kennedy, M.D. (as of 12/13/13)
- Kenneth J. Laborde, M.D.
- Kirk S. LeBlanc, M.D.
- Harold Ledoux, M.D.
- Ricardo R. Leoni II, M.D.
- Angela Mayeux-Hebert, M.D.
- William B. Roth, M.D.
- John P. Schutte, M.D.
- Samuel H. Shuffler, M.D.
- Kevin R. Swan, M.D.
- Edward Scott Yerger, M.D.

FOR OCTOBER 2012 – SEPTEMBER 2013

No. of Outpatient Surgeries	4,786
No. of Inpatient Surgeries	42
Consolidated FTE's	58
Net Revenue	\$15,125,000



Carrie Templeton
LGSH Administrator



Robert Blem, M.D.
LGSH Chief of Staff

“LGSH combines the skills of our elite surgical staff with the tremendous expertise of Lafayette General Health. We strive for perfection every day. There is a reason we are a national leader in both patient satisfaction and employee satisfaction.”

— CARRIE TEMPLETON

Lafayette General Surgical Hospital
1000 West Pinhook Road
Lafayette, LA 70503
(337) 289-8095
LGSH.us



1%

LGSH routinely ranks in the 99th percentile in patient satisfaction — that puts them in the Top 1% nationally for superior customer service.

1%

The latest employee satisfaction survey had LGSH in the 99th percentile, placing the facility in the Top 1% in the nation.

11.9%

Increase in outpatient surgeries performed at LGSH from the previous year.

UNIVERSITY HOSPITAL & CLINICS

University Hospital & Clinics (UHC) is a full-service, acute care hospital that serves Acadiana as its primary graduate medical education center by training residents and fellows, cultivating physicians for the future. The hospital is licensed for 116 beds and is Acadiana's primary safety net facility for the uninsured, underinsured and indigent population.

GROWTH

From late June through September, many strides were made at UHC in just a short period of time. A third operating room (OR) was opened and more OR time was added. Cardiology services were enhanced through a partnership with Cardiovascular Institute of the South (CIS) and cardiology clinic days increased, meaning more availability for patients. The Oncology Clinic was advanced through an affiliation with Cancer Center of Acadiana. Outpatient diabetes nutrition education classes began on a monthly basis.

Lafayette General Health invested \$750,000 into University Hospital & Clinics for facility upgrades and new equipment including: a nuclear medicine camera that allows for more cardiac testing, along with other nuclear medicine studies; a C-arm for surgical imaging; a Stress EKG Unit to perform cardiology studies; a new ultrasound unit; and a new Auditory Brainstem Response testing system that allows for inner ear and brainstem studies without sedation.

CLINICS AT UHC

Cardiology
Dermatology
Ear, Nose and Throat (ENT)
Endocrinology
Family Medicine
Gastroenterology
General Surgery
Geriatric Medicine
Gynecology
Infectious Disease
Internal Medicine
Nephrology
Neurology Oncology
Ophthalmology (Eye)
Orthopedic
Pediatrics (as of 12/23/13)
Pulmonology
Rheumatology
Urology

FOR JUNE 24 - SEPTEMBER 30, 2013

Inpatient Admissions	611
Average Daily Census	24.8
ER Visits	10,724
Operating Room Cases	699
Clinic Visits	24,923
Consolidated FTE's	647
Net Revenue	\$21,513,000



Jared L. Stark, MBA, FACHE
UHC CEO



Richard Howes, M.D.
UHC Chief of Staff

“UHC will continue its history of providing high quality care to those less fortunate in our society. As we continue to grow, I see UHC being a very competitive hospital, offering services that are unique to Acadiana. In addition, UHC will become the destination of choice for medical education in Louisiana.”

— JARED L. STARK

University Hospital & Clinics
2390 West Congress Street
Lafayette, LA 70506
(337) 261-6000
UHClafayette.com



+16

UHC was able to staff 16 additional inpatient beds in the first few months of the transition. This allowed more people access to care close to home.

1,157

Number of patients seen at the Orthopedic Clinic from June 24 through Sept. 30. UHC re-opened the once-shuttered clinic on a full-time basis on its very first day.

511

Number of employees at then-UMC whose jobs were saved by Lafayette General Health's acquisition of UHC.

ST. MARTIN HOSPITAL

St. Martin Hospital (SMH) is a critical access hospital maintaining inpatient acute and skilled nursing rehabilitation units, as well as a staffed 24-hour Emergency Department. Emergency visits at SMH exceeded over 15,000 in the 2013 fiscal year, an increase of 11 percent from the prior year. St. Martin Hospital features the only emergency room available in all of St. Martin Parish. The hospital features a new Outpatient Services wing and a newly renovated Emergency Department. SMH spent over \$2.5 million during the year on improving its facility. These new areas offer enhanced services and convenience for the people of Breaux Bridge and all of St. Martin Parish.

GROWTH

SMH held an official ribbon-cutting ceremony on May 15, 2013, opening its new Outpatient Services wing. The 5,712 sq. ft. addition includes a new outpatient registration area and waiting area, newly expanded imaging, laboratory, respiratory and infusion clinic, and an employee break/dining area.

SMH then began to renovate its Emergency Department (ED), adding two Fast Track rooms, a nursing station, a registration and waiting area, a physicians' lounge, a sub-waiting/triage area and an employee break room. Once completed, the project would double the size of the previous ED.

FOR OCTOBER 2012 – SEPTEMBER 2013

Inpatient Admissions	413
Average Daily Census	9.2
ER Visits	15,359
Outpatient Procedures	158,313
Consolidated FTE's	128
Net Revenue	\$12,291,000



Katie Hebert
SMH CEO



Warren Degatur, M.D.
SMH Chief of Staff

“When patients come to our hospital, they are stepping into Lafayette General Health. They don’t have to drive to Lafayette to see specialists, to go to the ER. We have the opportunity to provide the technology and quality of care that they would receive in Lafayette, but closer to home. That’s really what makes the difference.”

— KATIE HEBERT

St. Martin Hospital
210 Champagne Boulevard
Breaux Bridge, LA 70517
(337) 332-2178
StMartinHospital.org



28%

Admissions increased from the prior year. This was directly attributed to the implementation of a hospitalist program.

2,032

Number of ultrasound procedures performed at SMH, almost double the previous fiscal year.

92,276

Lab tests performed at SMH in fiscal year 2013.

LAFAYETTE GENERAL MEDICAL DOCTORS

Lafayette General's Physician Group, LGMD (Lafayette General Medical Doctors), offers a variety of specialists to match your needs—from convenience and location to years of experience. As a part of Acadiana's leading referral center, our patients benefit from easier access to technology, electronic medical records and more efficient coordination of care between doctors.

GROWTH

To improve amenities and convenience, a newly remodeled 10,342 sq. ft. office was opened for Internal Medicine Physicians in the Grant Molett Medical Arts Center on Heymann Boulevard. The space houses offices for eight physicians, includes 16 exam rooms and a lab.



"As a multi-specialty physician group, LGMD continues to embrace and navigate the changes necessary to align office practices with efficient, patient-centered, best-practice processes. The goal – Excellence! We achieve all of this through the extraordinary efforts of our physicians and staff and look forward to our continued growth into the markets our system serves."

— AL PATIN

Al Patin
LGMD Chief
Administrative Officer

FOR OCTOBER 2012 – SEPTEMBER 2013

Physician Office Visits	62,705
Urgent Care Visits	23,182
Hospitalists	20,675
Telemedicine	227
Consolidated FTE's	139

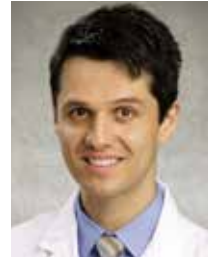
Physicians pictured employed as of 9/30/13.



Michael Alexander, M.D.
Internal Medicine



Reshma Bhanushali, M.D.
Hospitalist Services
Internal Medicine



Mihail Borissov, M.D.
Hospitalist Services
Internal Medicine



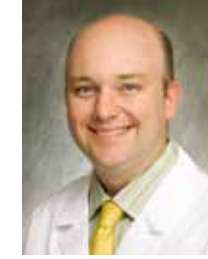
Michael Cain, M.D.
Medical Oncology and
Hematology



Daniel Carroll, M.D.
General Surgery



Ricky Castro, M.D.
Hospitalist Services
Internal Medicine



Bradley Chastant II, M.D.
Internal Medicine



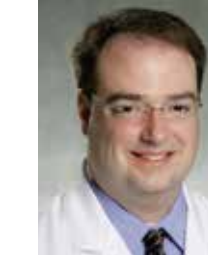
Robert Dugas, M.D.
Orthopedic Surgery



Jason Durel, M.D.
Otolaryngology, Head
& Neck Surgery



Debra Durham, M.D.
Internal Medicine
(Parks, LA)



Matthew Fontenot, M.D.
Hospitalist Services
Internal Medicine



Adam Foreman, M.D.
Sleep Medicine,
Neurology



Stanley Foster, M.D.
Orthopedic Surgery



Stephen Goldware, M.D.
Neurosurgery



Sarika Gunda, M.D.
Family Health Plaza
Family Medicine



Brent Hebert, M.D.
Family Medicine
(St. Martinville, LA)



Deborah Johnson, M.D.
Medical Oncology
and Hematology



Milton Jolivet, Jr., M.D.
Internal Medicine



Farha Khan, M.D.
Family Health Plaza
Internal Medicine



J. Lee Leonard, M.D.
Orthopedic Surgery



Amanda Logue, M.D.
Hospitalist Services
Internal Medicine



Salman Malad, M.D.
Medical Oncology and
Hematology



Elizabeth McLain, M.D.
Family Medicine



Mike Mounir, M.D.
Cardiology



Joseph Orgeron, M.D.
Family Medicine



Victoria Panelli, M.D.
Medical Oncology and
Hematology



Damon Patterson, M.D.
Neurology



Juan Perez-Ruiz, M.D.
Internal Medicine



Andre Perron, M.D.
Family Health Plaza
Family Medicine



Cassandra Pilette, M.D.
Family Medicine



John Rainey, M.D.
Medical Oncology and
Hematology



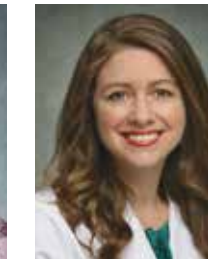
John Schutte, M.D.
Orthopedic Surgery



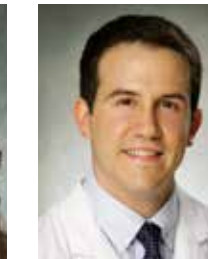
Pernel Simon, M.D.
Family Health Plaza
Family Medicine



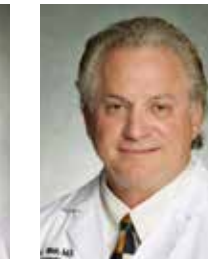
Karen Smith, M.D.
Internal Medicine



Molly Thomas, M.D.
Medical Oncology and
Hematology



Thomas Voitier II, M.D.
Internal Medicine



David Weir, M.D.
Neurology



Scott Yerger, M.D.
Orthopedic Surgery



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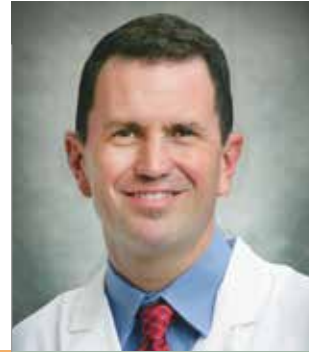
YEAR IN REVIEW

Many transformational events happened during the 2013 fiscal year. Lafayette General Health grew larger (welcoming UHC) and stronger (residents came to LGMC). Here are just some of the highlights:

10/08/12 Official groundbreaking kicks off \$52.5 million construction project at Lafayette General Medical Center.



02/23/13 CIS at Lafayette General completes 152 free EKG screenings in February en route to 690 during the fiscal year. All participants received a potentially life-saving Pocket EKG card.



03/28/13 Vascular Surgeon Christopher LaGraize, M.D., performs Acadiana's first Endovascular Aneurysm Repair procedure known as "snorkel" at Lafayette General Medical Center.



05/09/13 Cancer Center of Acadiana opens clinic at American Legion Hospital in Crowley.



05/16/13 St. Martin Hospital opens its new 5,712 sq. ft. Outpatient Services wing.

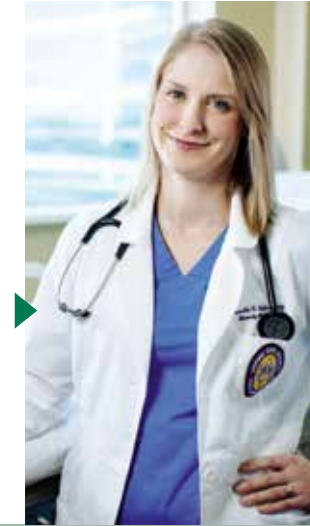


06/20/13 The region's first portal vein replacement to treat pancreatic cancer was performed at LGMC by surgical oncologist Jason A. Breaux, M.D., with assistance from cardiovascular surgeon Mohammed Allam, M.D.

06/21/13 Lafayette General Medical Center is designated a Center of Excellence in Minimally Invasive Gynecology.

06/24/13 Lafayette General assumes management of University Medical Center and renames it University Hospital & Clinics.

07/01/13 Lafayette General Medical Center earns Major Teaching Hospital status by welcoming residents onto campus for the first time.



09/23/13 Lafayette General Medical Center began using the Discovery MR750W MRI machine, one of the most advanced MRI machines in use in the region.



OCTOBER 2012

NOVEMBER 2012

DECEMBER 2012

JANUARY 2013

FEBRUARY 2013

MARCH 2013

APRIL 2013

MAY 2013

JUNE 2013

JULY 2013

AUGUST 2013

SEPTEMBER 2013



12/17/12 Internal Medicine Physicians opens a new 10,342 sq. ft. facility with offices for eight physicians, 16 exam rooms, a conference room and lab at the Grant Molett Medical Arts Center.



LAFAYETTE GENERAL FOUNDATION

Lafayette General Foundation enables investment in Acadiana's only community-owned health system. The Foundation empowers individuals and organizations to support our health system's continued growth by contributing their time, money and expertise. We invest these resources into innovations that expand Lafayette General Health's mission, "To Restore, Maintain and Improve Health."

INNOVATION The Foundation supports innovative technologies and processes that improve patient outcomes, upgrade the patient experience, raise employee satisfaction and strengthen the health of the communities we serve.

*Whereas charity is a gift that addresses the needs of today, **philanthropy** is an investment in creating sustainable opportunities for tomorrow.*

MAJOR GIFTS The Foundation received its first major cash donation during the 2013 fiscal year. A \$57,000 gift came from the estate of a Lafayette General supporter to further the development of cutting-edge cancer research in coordination with Cancer Center of Acadiana.

The Foundation also received its first major service donation when The Lemoine Company generously donated its services to build a new Foundation office. This office will create an ideal environment for having conversations with donors about how to make the most of their desire to support the growth of Lafayette General Health's mission.



GALA & ART AUCTION

Guests at the 2013 Lafayette General Foundation Gala & Art Auction enjoyed a pleasant evening of camaraderie at the Frem F. Boustany (Heymann) Convention Center. The gala is the Foundation's annual fundraising event in support of Lafayette General Health.

The record crowd of over 450 people was delighted by several musical performances, including Rio Luminoso, a special appearance by MacKenzie Bourg and a stunning violin demonstration by Loren Laing. Laing played his violin to illustrate his recovery from brain surgery that

eliminated uncontrollable shaking associated with essential tremor. Foundation Director Geoff Daily emceed the event, while state Senator Fred Mills, Jr., once again served as auctioneer.

The Gala & Art Auction raised nearly \$200,000 to further the cause of making our community healthier. It was presented with the help of many sponsors, including presenting sponsor The Lemoine Company. For more information about the Foundation, call (337) 289-8950.

An oil painting by Juan Perez-Ruiz, M.D., titled "Mystic Swamp," was one of several of the high fetching items created by physicians for the Lafayette General Foundation Gala & Art Auction. The highest single bid was \$11,000 for a donated vacation package to a mountain cabin in Colorado. Collectively, the silent and live auctions raised \$54,285.

COMMUNITY SERVICE



The **ParentsDontFret.net** blog by Dr. Scott Hamilton offers parents a resource as well as creating dialogue with patients "Helping Kids Be Kids Again."

The community found comfort and confidence in our **FREE SUPPORT GROUPS** dealing with stroke survival, weight loss surgery, infant bereavement and multiple births.



Number of **FREE EKG SCREENINGS** performed for the community at monthly heart fairs.

Amount raised for United Way of Acadiana between proceeds from a public gumbo cook-off and other fundraising events.

\$106,661

A health care leader in promoting **INNOV8 Lafayette** and **CBIT Cajun CodeFest 2013.** **INNOV8 LAFAYETTE**



A week-long employee fundraising drive collected donations and sold **1,250 T-shirts, sending \$17,715 to Moore Medical Center in Oklahoma.** The hospital was destroyed by a massive tornado on May 20, 2013.



Offered women's and children's **FREE educational classes** covering Labor & Delivery, Newborn Care, Sibling Relationships, Breastfeeding, Happiest Baby techniques and Infant CPR.

2,700

Number of **FREE colorectal screening kits** Lafayette General Endoscopy Center distributed to promote colorectal cancer awareness and prevention.

Our commitment to the community can be traced beyond health care, supporting multiple charitable organizations and causes at all levels of support throughout the year, including Community Foundation of Acadiana, American Heart Association, Lafayette Association for Retarded Citizens, The Outreach Center for Women & Children, Oil Center Association, Heartstrings & Angel Wings, Be a Heartstarter, March of Dimes, Susan G. Komen, Goodwill Industries of Acadiana, Lafayette Community Health Care Clinic, Angelman Syndrome Foundation, Leukemia & Lymphoma Society, Affiliated Blind of Louisiana, Louisiana Organ Procurement Agency, Camp Bon Coeur, Miles Perret Cancer Services, National Kidney Foundation, Hearts of Hope, American Cancer Society and many others.

QUALITY

Several years ago, Lafayette General Medical Center engaged its ICU and Respiratory Therapy staff and empowered them with improved processes that would help eliminate ventilator associated pneumonia (VAP).

VAP is caused by bacteria invading the lungs while the patient is on a ventilator. The bacteria leads to infection resulting in pneumonia. Patients acquiring pneumonia while hospitalized will need more medications and a longer stay, increasing the cost of care.

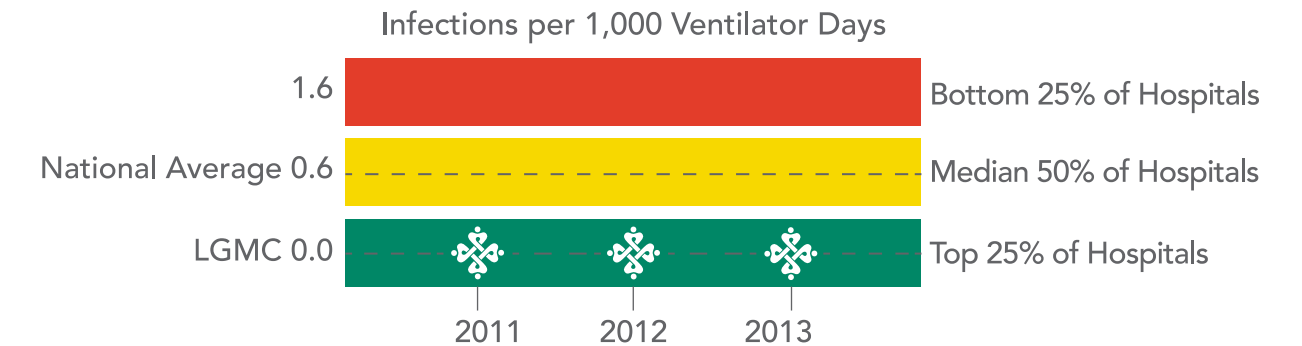
Prevention of VAP involves limiting exposure to resistant bacteria and there are a variety of strategies to limit infection while intubated. Resistant bacteria are spread in much the same ways as any communicable disease.

The staff at LGMC chose to follow key components recommended by the Institute for Healthcare Improvement (IHI), which include:

- Slightly elevating the head of the bed (30-45 degrees)
- Daily assessment for readiness to remove ventilator while reducing sedation
- Administering daily medications to reduce stomach acids in order to stop reflux
- Regularly using blood clot prevention protocols
- Maintaining a strict oral care schedule and process in order to reduce bacteria in the mouth

All of these components have been addressed on every ventilated patient, every time, and this process improvement has led to no ventilator associated pneumonia at LGMC since January 2010. Lafayette General ranks alongside the 25 percent of hospitals nationally with no reported cases of VAP.

AMONG BEST IN NATION



Source: 2013 National Healthcare Safety Network Report, Data Summary for 2011, Device-Associated Module

AWARDS



Lafayette General Medical Center recognized as a **2012/2013 Consumer Choice Award** winner for the eighth time by National Research Corporation.



Lafayette General Medical Center received the **2012 Press Ganey Top Improver Award** for Inpatient Satisfaction.



Lafayette General Medical Center, Lafayette General Surgical Hospital and Opelousas General Health System are recognized among the nation's **"Most Wired"** by *Hospitals & Health Networks* magazine.

LGMC named **"Best Hospital"** in *The Times of Acadiana's* 2013 readership poll. It was the eighth time since 2005 the hospital landed the top spot. LGMC was also named **"Best Emergency Room,"** a place it has occupied every year since 2006.



Lafayette General Surgical Hospital accepts the **2012 Press Ganey Summit Award** for Inpatient Satisfaction.



Cancer Center of Acadiana is recognized as an **Accredited Cancer Program** by the Commission on Cancer.

Lafayette General Medical Center wins **2013 Innov8 Award** for opening the first **telemedicine clinic** in Acadiana.



Lafayette General Medical Center wins **2013 Women's Choice Award** for being voted one of America's **100 Best Hospitals for Patient Experience**.



Lafayette General Medical Center Pharmacy Department lands **"Site of the Year"** award.



2013 Quality Awards for Lafayette General Medical Center

MEDICAL EXCELLENCE AWARDS

- Top 10% in Nation:**
- Major Bowel Procedures
 - Major Orthopedic Surgery
- Top 10% in State:**
- Gastrointestinal Care
 - Joint Replacement
 - Major Bowel Procedures
 - Major Orthopedic Surgery
 - Spinal Fusion
 - Spinal Surgery

- #1 in Market**
- Gastrointestinal Care
 - General Surgery
 - Interventional Coronary Care
 - Major Bowel Procedures
 - Spinal Fusion
 - Spinal Surgery
 - Trauma Care

PATIENT SAFETY AWARDS

- Top 10% in Nation:**
- Cancer Care
 - Cardiac Care
- Top 10% in State:**
- Cancer Care
 - Cardiac Care
 - Joint Replacement
 - Neurological Care
 - Major Orthopedic Surgery
 - Trauma Care

- #1 in Market**
- Cancer Care
 - Heart Attack Treatment
 - Hip Fracture Repair
 - Neurological Care
 - Major Neuro-Surgery
 - Pulmonary Care
 - Spinal Fusion
 - Spinal Surgery

2013 Quality Awards for Lafayette General Surgical Hospital

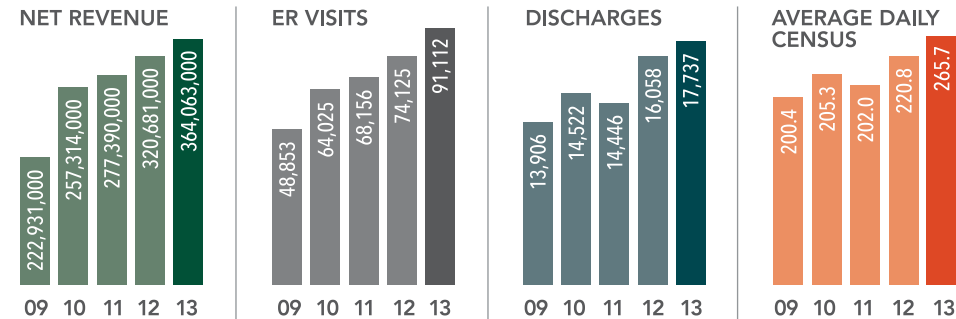
PATIENT SATISFACTION AWARDS

- Top 100 in Nation**
- Overall Hospital Care
 - Overall Medical Care
 - Overall Surgical Care
- Top 10% in Nation**
- Overall Hospital Care
 - Overall Medical Care
 - Overall Surgical Care



CONSOLIDATED SYSTEM FINANCIAL HIGHLIGHTS

	2013	2012
Net Revenue	364,063,000	320,681,000
EXPENSES		
Wages & Benefits	139,922,000	117,449,000
Drugs & Supplies	80,988,000	70,256,000
Depreciation	18,197,000	17,488,000
Interest	7,007,000	6,662,000
Other	99,020,000	100,017,000
Total Expenses	345,134,000	311,872,000
Operating Income	\$18,929,000	\$8,809,000
Operating Margin	5.2	2.7
Total Consolidated FTE's	2,785	1,983
Capital Spending	34,669,000	28,353,000



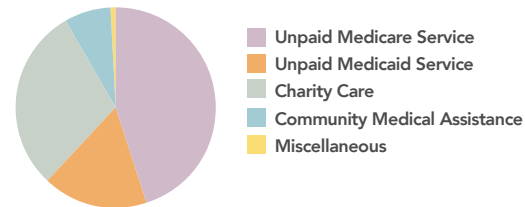
HOW OUR REVENUE IS GENERATED

Gross Patient Service Revenue	1,181,072,516
(Less) Contractual and Other Adjustments	(726,768,273)
(Less) Charges Forgone for Charity Care	(31,056,922)
(Less) Provisions for Bad Debts	(70,665,651)
Total Patient Service Revenue	\$352,581,670
(\$0.2985 per dollar of gross revenue)	
Other Operating Revenues	11,481,165
Total Revenues, Gains and Other Support	\$364,062,835

OUR CHARITY

In our 2013 fiscal year, LGH provided in excess of \$120 million of charity services to our community.

Unpaid Medicare Service	\$65,731,000
Unpaid Medicaid Service	\$16,735,000
Charity Care	\$31,056,000
Community Medical Assistance	\$7,846,000
Miscellaneous	\$650,000
(Pastoral Care, Health & Education, Donations, etc.)	



OUR COMMITMENT

In order to continuously make improvement to our campus, build new additions and upgrade technology, LGH borrows money from various lenders. This is done to make sure Acadiana has the most advanced health care available. Scheduled maturities of long-term debt, for the years ending September 30th, are as follows:

2014	6,300,666
2015	4,835,172
2016	12,035,341
2017	4,193,130
2018	679,644
Thereafter	127,469,881
Total	\$155,513,834

Lafayette General Health is a not-for-profit Louisiana corporation. The consolidated financial statements include Lafayette General Medical Center, Lafayette General Surgical Hospital, University Hospital & Clinics, St. Martin Hospital and Lafayette General Medical Doctors.

GROWTH

As Fiscal Year 2013 ended, and Fiscal Year 2014 began, significant growth continued to be realized around the health system.

LGMC The massive ED/OR project remains on schedule to be completed in 2014. The hospital will then enter into the first phase of a long-term master plan to prioritize growth. Designs are in the works and some bold new ideas will unfold. Possible items include upgrading the Cath Labs, expanding the doctors' lounge, enlarging the chapel and remodeling the Bayou Bistro cafeteria and its kitchen facilities.

LGSH Lafayette General Surgical Hospital's surgical volume reached nearly 5,000 cases in the past fiscal year, and is accelerating at a rapid pace. In 2014, new decontamination and sterilization areas will be constructed which will provide added safety equipment to accommodate the growing volume of surgical instrumentation and provide more efficiencies for processing.

OCSP In 2014, Lafayette General Medical Center is partnering with Lafayette Surgical, LLC to develop a four-room ambulatory surgery center called Oil Center Surgical Plaza (OCSP). OCSP will be located on the second floor at 1000 West Pinhook Road.

UHC Just a few short months after the close of the 2013 fiscal year, UHC re-opened the Pediatrics Clinic and reintroduced Inpatient Medical Detox. A new electronic medical records program is expected to launch in late spring/early summer 2014. Much needed elevator maintenance, HVAC upgrades and plans for an emergency department expansion are all in motion. Aramark anticipates expanded cafeteria hours and an improved menu.

The \$52.5 million expansion (pictured) at LGMC adds approximately 95,000 square feet of space, including a trauma elevator, 13 state-of-the-art operating rooms, 50 percent more ER bed capacity and a six-level parking garage.

SMH After finishing its Emergency Department renovations in 2014, St. Martin Hospital will be looking to renovate other inpatient areas of the hospital. These renovations will help increase capacity for inpatient care and continue to expand outpatient service capabilities.

LGMD Lafayette General Medical Doctors is revolutionizing the hospitalist program with the addition of a nocturnist, an overnight hospitalist to offer 24-hour service and distributed workload. New physicians continue to be added, including Blaine Walton, M.D., who will serve as an orthopedic traumatologist, an orthopedic surgeon specializing in trauma. The group is also embarking into Patient-Centered Medical Home care that uses a team-based approach to coordinate care through evidence-based medicine to maximize patient benefits and efficiency.



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ST. MARTIN HOSPITAL BOARD OF TRUSTEES

(l-r) Warren Degatur, M.D.; Katie Hebert, M.S., St. Martin Hospital CEO, Secretary & Treasurer; Burton Dupuis; David Callecod, FACHE, LGH President/CEO; and Ed Krampe
Not Pictured: Guy Cormier and Allen Stelly



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Back row (l-r): Mandi Mitchell; Joby John, Ph.D.; Flo Meadows (Treasurer); Samuel Shuffler, M.D.; William Fenstermaker (Past Chairman); David Wilson; Benjamin Doga, M.D.; Gary Salmon; Rose Kennedy, M.D.; G. Gary Guidry, M.D.

Not Pictured: Martin Bech, E. Gregory Voorhies and Joe Zanco



LAFAYETTE GENERAL MEDICAL DOCTORS BOARD OF TRUSTEES

(l-r) Michael Cain, M.D.; David L. Callecod, FACHE, LGH President/CEO; Al Patin, Chief Administrative Officer of LGMD; Braden Despot; Joby John, Ph.D.; Michael Alexander, M.D.

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Our Mission: To Restore, Maintain and Improve Health.



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